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May 10, 2013

Mr. Des O'Keefe
 Diversified Graphic Machinery
 230 Highway 35
 Red Bank, New Jersey 07701

Dear Des:

Thank you for your recent visit to Thoro Packaging. We always appreciate your professionalism, knowledge and continuous training with regards to our Die Coordinator.

The Die Coordinator has met all of our expectations. Since the installation, Thoro has experienced excellent performance and time saving achievements in the following areas.

- Significantly reduced make-ready times
- Optimization of machine utilization for our hot stamper
- Reducing our carbon footprint by saving electricity

A new employee to Thoro and our industry, with no experience, is now able to use the Die Coordinator to its maximum efficiency. This was accomplished within a couple of months.

It would be my sincere pleasure to recommend Des O'Keefe and DGM/Insight Graphic Systems. Thank you again for all your help and professional service.

Sincerely,

THORO PACKAGING

Janet Steiner
 President

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